

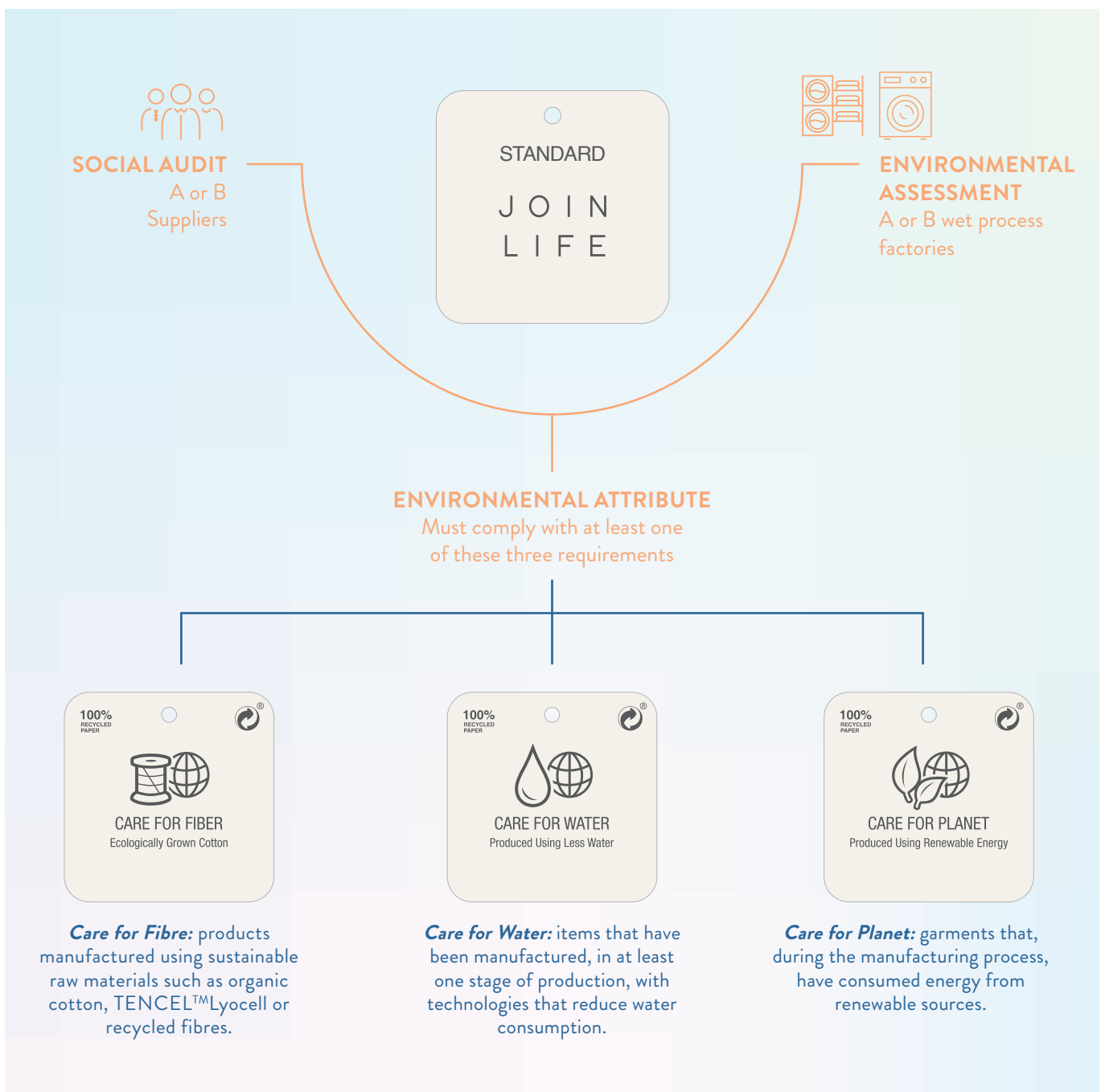
# JOIN LIFE

The Join Life label is used on the garments that are produced using the best processes and more sustainable raw materials, so that our customers can identify them easily. In 2017, we put over 73.6 million more sustainable garments on sale, labelled as Join Life - at Oysho, Weare the Change.

The products labelled under this label must comply with the following requirements:

- Garments produced by suppliers that have achieved A or B qualification in the social audit.

- All wet process factories involve in the manufacturing process (laundries, tanneries or printing or dyeing facilities) must have passed our environmental assessments and received A or B classification.
- Environmental attributes: these products are manufactured using raw materials or production techniques of environmental excellence.



## 73.6 million garments under the Join Life label in 2017

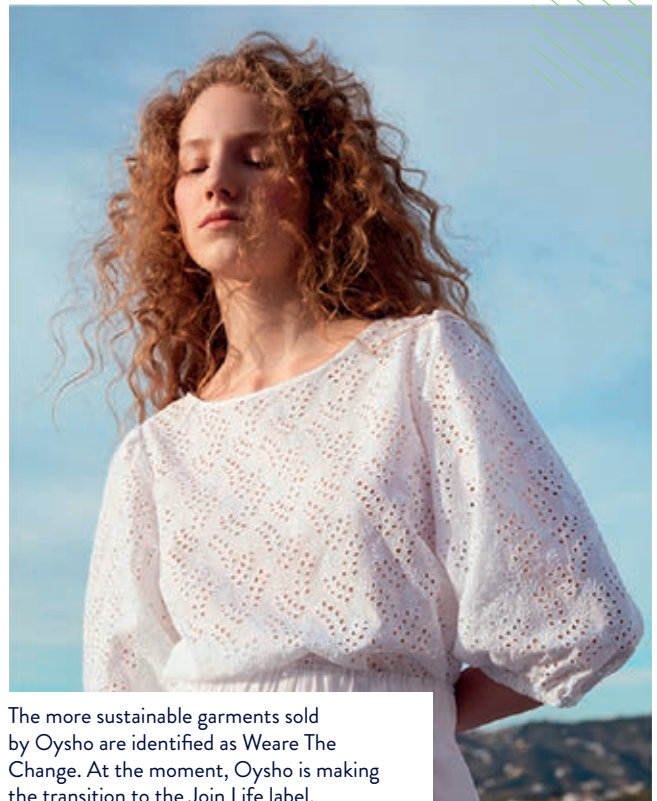
ZARA: **67.9** MILLION GARMENTS



MASSIMO DUTTI: **68,953** GARMENTS



OYSHO: **4.9** MILLION GARMENTS



The more sustainable garments sold by Oysho are identified as Weare The Change. At the moment, Oysho is making the transition to the Join Life label.

### OUR COLLECTIONS

During this financial year, we continued to promote the Join Life collections, which are produced according to the best processes and using more sustainable raw materials. So, in 2017, Massimo Dutti joined Zara and Oysho in using a label identifying its more sustainable garments.

In addition, the Zara Join Life commercial offer increased 60,5% this year, from 42.3m garments in 2016 to 67.9m garments this year accounting for 8% of garments sold by the brand. We have also been working to continue to expand this initiative to the rest of our brands.

In 2017, Bershka, Pull&Bear, Zara Home and Uterqüe also joined this initiative and have begun working with their supply chains in order to be able to sell Join Life garments in 2018.